## Weekly Shipping Market Update

17<sup>th</sup> - 21<sup>st</sup> April 2017 | Week 16

## Market Analysis

Over the weekend we witnessed a second win over the rising populism that has become present in global politics since last summer. This latest win managed by Macron's lead over Le Pen in the first round of France's presidential elections, might be but a small victory given that we still have to wait for the second round where the two will go head to head, but it seems as though the overwhelming nationalist and protectionist tide may well be subsiding. Obviously this may only be the first round and no one knows for sure how things may sway over the coming weeks.

The risk is quite significant and as such it is no surprise that we have seen a considerable easing of investor nerves worldwide. Both the Euro and European stock exchanges surged today as more and more people started to assume that a victory by Emmanuel Macron is more likely now. The reason behind the relief has mainly been due to the main proposals that Marine Le Pen stands for. Her proposal to have a more inward focus both politically and economically, closing off borders and retracting from several trade agreements including the European Union and the Euro could have serious repercussions. A Frexit could easily bring about a collapse of the European Union as such bringing about a domino effect to some of the largest economies in the world as well as one of the most influential consumer basis. This would surely degrade global growth and would inevitably slowdown worldwide trade further. At the same time, it would further boost support for similar political positions around the world and would fuel for similar outcomes to occur in other countries both in Europe and the rest of the world. This may sound exaggerated and to some extent it is, however it is important to note how things started to escalate after the Brexit vote in the U.K with many seeing Trump's rise partly fuelled by those events, while you could even point out that Marine Le Pen's rise itself has been in part helped by both these voting results in the U.K. and U.S.

There is much in stake for shipping as well, as any event that has a deteriorating effect of trade would likely shift demand for shipping of finished products. It's true that raw resources would unlikely be restricted by trade tariffs and bans, however if trade of finished goods was to be cut off considerably, we would be unlikely to see the same amount of demand for the raw resources that go into the production of those respective finished goods that would be affected by trade barriers. A good example of this is steel products, whereby a restriction of imports from let's say China would in turn decrease China's demand for both iron ore and met coal.

For now we breathe a sigh of relief in this regard as this sort of possibility becomes more and more an unlikely outcome, however there is still much at stake even after the second round of the French presidential election as it will take much to overturn the rise in this sort of sentiment and a renewed belief for the benefits of trade and open borders.

## **George Lazaridis**

Head of Market Research & Asset Valuations



## Week in numbers

## Dry Bulk Freight Market

			W-O-W	hange
	21 Apr		$\pm\Delta$	±%
BDI	1,195	~~	-101	-7.8%
BCI	1,830	~	-419	-18.6%
BPI	1,494	_	-117	-7.3%
BSI	895	$\sim$	<b>7</b> -4	-0.4%
BHSI	575		15	2.7%

## Tanker Freight Market

			1	W-O-W c	hange
	21 Apr			$\pm\Delta$	±%
BDTI	812			12	1.5%
BCTI	661	_		16	2.5%

## **Newbuilding Market**

Aggregate Price Index			N	M-O-M change			
	21 Apr			$\pm\Delta$	±%		
Bulkers	77		<b>A</b>	3	4.1%		
Cont	93		<b>&gt;</b>	0	0.0%		
Tankers	88		<b>&gt;</b>	0	0.0%		
Gas	92		$\blacksquare$	0	-0.4%		

### Secondhand Market

Aggregate	Price Inde	M-O-M change			
	21 Apr			$\pm\Delta$	±%
Capesize	55		<b>A</b>	6	12.0%
Panamax	53			4	7.6%
Supramax	58			4	8.2%
Handysize	53			2	3.9%
VLCC	80		$\blacksquare$	-3	-3.2%
Suezmax	72	_	$\blacktriangledown$	-3	-3.9%
Aframax	83	$\overline{}$	$\blacksquare$	-5	-5.8%
MR	103		$\blacksquare$	-1	-0.8%

## **Demolition Market**

Avg Price I	ndex (maiı	V	V-O-W 0	hange	
	21 Apr			$\pm\Delta$	±%
Dry	334	/	$\blacktriangle$	6	1.8%
Wet	343	$\sim$		4	1.2%

## **Economic Indicators**

					M-O-N	l change
		21 Apr			$\pm\Delta$	±%
j	Gold \$	1,282	~~~	<b>A</b>	52	4.2%
	Oil WTI\$	50			1	1.7%
	Oil Brent \$	52			0	0.4%
	Iron Ore	65		▼	-28	-30.1%
	Coal	76	~~~	▼	-2	-2.1%







Email: research@allied-shipbroking.gr





## Freight Market Dry Bulkers - Spot Market



17<sup>th</sup> - 21<sup>st</sup> April 2017

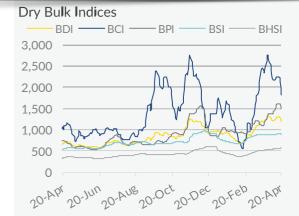
Capesize - It seems as though the Easter holiday effect came with a slight delay this year, with rates noting a sharp correction as activity dropped considerably this past week. The positive momentum seems to have now been lost, while it seems as though trade seems to be showing signs of easing following what we have been seeing over the past couple of weeks in the price of iron ore and coal. For the moment position lists seems to be still holding well though with activity still looking soft things may well correct further.

Panamax - With tonnage lists in the Atlantic still fairly tight, there were still positive gains to be seen in terms of rates despite the shortage in stems. In the Pacific things were fairly different, with a slight correction taking place as things slowed down considerably.

**Supramax** - Similar situation was to be seen here as well, with the Atlantic still managing to hold positive, while the slower trading being noted in the Pacific seemed to have taken its toll on freight rates there. The US Gulf is now showing some bullish signs, however things will depend on the level of support that will be provided by other regions as well.

Handysize - It seems as though the Handies were the best performers this past week, with the positive momentum still managing to hold and further gains being noted across most main trading routes. The Continent and Med regions were the main to provide the bulk of support this past week, while with the US Gulf now expected to show a boost over the coming days things could improve further.

Spot market rates & inc	lices			Aver	rage
	21 Apr	14 Apr	±%	2017	2016
Baltic Dry Index		-			
BDI	1,195	1,296	-7.8%	1,004	677
Capesize					
BCI	1,830	2,249	-18.6%	1,624	1,031
BCI 5TC	\$ 13,369	\$ 16,361	-18.3%	\$ 12,056	\$ 7,400
ATLANTIC RV	\$ 13,455	\$ 17,659	-23.8%	\$ 13,399	\$ 7,775
Cont / FEast	\$ 24,688	\$ 29,575	-16.5%	\$ 21,810	\$ 13,856
PACIFIC RV	\$ 12,796	\$ 14,712	-13.0%	\$ 11,259	\$ 7,070
FEast / ECSA	\$ 12,775	\$ 15,071	-15.2%	\$ 11,259	\$ 7,164
Panamax					
BPI	1,494	1,611	-7.3%	1,120	696
BPI - TCA	\$ 11,982	\$ 12,908	-7.2%	\$ 8,981	\$ 5,566
ATLANTIC RV	\$ 13,125	\$ 14,958	-12.3%	\$ 9,770	\$ 6,139
Cont / FEast	\$ 18,505	\$ 20,009	-7.5%	\$ 14,487	\$ 9,818
PACIFIC RV	\$ 11,273	\$ 11,606	-2.9%	\$ 8,238	\$ 5,161
FEast / Cont	\$ 5,025	\$ 5,058	-0.7%	\$ 3,428	\$ 1,144
Supramax					
BSI	895	899	-0.4%	804	602
BSI - TCA	\$ 10,058	\$ 10,038	0.2%	\$ 8,453	\$ 6,212
USG / FEast	\$ 21,314	\$ 19,794	7.7%	\$ 18,442	\$ 9,760
Med / Feast	\$ 16,594	\$ 15,950	4.0%	\$ 14,093	\$ 9,635
PACIFIC RV	\$ 8,843	\$ 9,043	-2.2%	\$ 7,037	\$ 5,197
FEast / Cont	\$ 4,940	\$ 5,160	-4.3%	\$ 3,749	\$ 3,272
USG / Skaw	\$ 15,409	\$ 13,906	10.8%	\$ 15,460	\$ 9,845
Skaw / USG	\$ 7,675	\$ 7,375	4.1%	\$ 6,396	\$ 4,196
Handysize					
BHSI	575	560	2.7%	476	365
BHSI - TCA	\$ 8,430	\$ 8,207	2.7%	\$ 6,941	\$ 5,277
Skaw / Rio	\$ 7,280	\$ 6,925	5.1%	\$ 5,579	\$ 4,640
Skaw / Boston	\$ 7,208	\$ 6,892	4.6%	\$ 5,540	\$ 4,832
Rio / Skaw	\$ 12,944	\$ 12,067	7.3%	\$ 9,668	\$ 6,720
USG / Skaw	\$ 9,425	\$ 9,404	0.2%	\$ 10,003	\$ 7,056
SEAsia / Aus / Jap	\$ 7,811	\$ 7,682	1.7%	\$ 6,289	\$ 4,339
PACIFIC RV	\$ 7,482	\$ 7,500	-0.2%	\$ 6,080	\$ 5,146





















## Freight Market Tankers - Spot Market



17<sup>th</sup> - 21<sup>st</sup> April 2017

Crude Oil Carriers - Things continue to improve further for VLs in the MEG, with a healthy amount of fresh enquiries help keep things busy in the region and keep tonnage lists to a minimum. Things were more balanced in the WAF as interest from the East kept things firm while the positive sentiment from the MEG helped give owners the confidence they needed to keep pushing for better rates. A similar upturn was to be seen in the Suezmaxes as well, with the WAF showing a strong upsurge while the Black Sea/Med managed to achieve a better balance and show some possibility for further gains over the coming days. Aframaxes were still feeling the Easter blues, with rates dipping in the early part of the week, while it was only in the final part of the week were we witnessed some gains.

Oil Products - There was some positive signs to be seen on the DPP routes this past week, with interest firming in both the Far East and Atlantic. Very different picture was to be seen for CPP runs, with the majority of regions showing a sharp downward correction, with the only exception being that of Cont/USAC.

sownward correction, with the only exception being that of  $C_0$ 

Spot market rate	es & indi		Aver	age		
		21 Apr	14 Apr	±%	2017	2016
Baltic Tanker Indi	ices					
BDTI		812	800	1.5%	874	730
VLCC BCTI		661	645	2.5%	667	491
MEG-USG	WS	42.14	36.73	14.7%	37.65	35.46
	\$/day	\$ 9,165	\$ 3,921	133.7%	\$ 5,367	\$ 18,511
MEG-SPORE	WS	77.96	71.17	9.5%	69.79	60.57
	\$/day	\$ 59,436	\$ 57,745	2.9%	\$ 56,593	\$ 53,871
MEG-JAPAN	WS	76.21	69.31	10.0%	68.08	59.11
	\$/dav	\$ 36,973	\$ 30.908	19.6%	\$ 30,755	\$ 42.341
WAF-USG	WS	72.50	70.00	3.6%	71.10	64.79
SUEZMAX	\$/day	\$ 87,785	\$ 82,987	5.8%	\$ 85,097	\$ 81,300
WAF-USAC	WS	77.50	67.50	14.8%	83.63	71.68
	\$/day	\$ 42,436	\$ 34,206	24.1%	\$ 46,863	\$ 41,669
BSEA-MED  AFRAMAX	WS	84.70	84.90	-0.2%	94.45	84.23
	\$/day	\$ 12,098	\$ 11,434	5.8%	\$ 17,397	\$ 24,854
NSEA-CONT	WS	107.78	107.50	0.3%	102.66	103.36
	\$/day	\$ 13,245	\$ 13,348	-0.8%	\$ 10,683	\$ 23,003
MEG-SPORE	WS	117.83	120.00	<b>-1.8%</b>	117.71	99.78
	\$/day	\$ 9,934	\$ 9,876	0.6%	\$ 9,847	\$ 16,988
CARIBS-USG	WS	105.56	99.44	6.2%	126.69	106.76
	\$/day	\$ 5,651	\$ 3,246	74.1%	\$ 11,525	\$ 16,423
BALTIC-UKC <b>DPP</b>	WS	90.28	91.39	-1.2%	99.23	81.18
	\$/day	\$ 14,800	\$ 14,580	1.5%	\$ 19,928	\$ 23,914
CARIBS-USAC	WS	112.50	110.00	2.3%	137.84	112.34
	\$/day	\$ 22,089	\$ 21,281	3.8%	\$ 29,555	\$ 23,804
ARA-USG	WS	105.31	113.75	-7.4%	132.69	101.78
	\$/day	\$ 20,124	\$ 22,456	-10.4%	\$ 29,284	\$ 24,883
SEASIA-AUS	WS	105.75	99.56	6.2%	110.42	98.52
	\$/day	\$ 10,304	\$ 8,186	25.9%	\$ 11,545	\$ 19,768
MED-MED  CPP	WS	104.28	100.39	3.9%	116.85	97.08
	\$/day	\$ 9,907	\$ 8,005	23.8%	\$ 14,109	\$ 16,861
MEG-JAPAN	WS	84.69	90.00	-5.9%	105.71	91.35
	\$/day	\$ 4,700	\$ 5,378	-12.6%	\$ 9,122	\$ 15,145
CONT-USAC	WS	174.17	152.22	14.4%	160.15	104.70
	\$/day	\$ 12,205	\$ 8,802	38.7%	\$ 10,227	\$ 8,637
CARIBS-USAC	WS	155.00	192.50	-19.5%	143.38	114.82
	\$/day	\$ 26,623	\$ 35,577	-25.2%	\$ 23,640	\$ 18,531
USG-CONT	WS	94.06	134.69	-30.2%	110.52	82.20
	\$/day	\$ 1,731	\$ 6,651	-74.0%	\$ 3,848	\$ 5,194





















## Freight Market Period Charter



## 17<sup>th</sup> - 21<sup>st</sup> April 2017

Dry Bulk peri	od market		last 5 years			
	21 Apr	17 Mar	±%	Min	Avg	Max
Capesize						
12 months	\$ 16,500	\$ 16,500	0.0%	\$ 6,200	\$ 14,080	\$ 31,450
36 months	\$ 15,750	\$ 15,500	1.6%	\$ 6,950	\$ 14,756	\$ 25,200
Panamax						
12 months	\$ 12,250	\$ 10,250	19.5%	\$ 4,950	\$ 9,354	\$ 15,450
36 months	\$ 12,500	\$ 10,500	19.0%	\$ 6,200	\$ 10,010	\$ 15,325
Supramax						
12 months	\$ 10,500	\$ 9,500	10.5%	\$ 4,450	\$ 9,213	\$ 13,950
36 months	\$ 11,000	\$ 10,250	7.3%	\$ 6,200	\$ 9,592	\$ 13,700
Handysize						
12 months	\$ 8,500	\$ 8,750	-2.9%	\$ 4,450	\$ 7,654	\$ 10,450
36 months	\$ 8,250	\$ 8,250	0.0%	\$ 5,450	\$ 8,188	\$ 11,450

## Latest indicative Dry Bulk Period Fixtures

M/V "GREAT PIONEER", 63411 dwt, built 2014, dely US Gulf prompt, \$14,100, for 6/9 months trading, to Pioneer Navigation

M/V "GLORIOUS HOPE", 56300 dwt, built 2013, dely Barranquilla 02 May, \$12,500, for min 4/about 6 months trading, to Bunge

 $\,$  M/V "PANSTELLAR", 76602 dwt, built 2003,  $\,$  dely Dahej 15 Apr, \$13,750, for 5/7 months trading, to Chart Not Rep

M/V "W-EAGLE", 92802 dwt, built 2011, dely Jingtang 23/26 Apr, \$11,750, for 4/5 months trading, to Cobelfret

M/V "ANDANTE", 81615 dwt, built 2012, dely Guangzhou 13 Apr, \$12,650, for 9/12 months trading, to Bahri

Tanker period	l market T	last 5 years				
	21 Apr	17 Mar	±%	Min	Avg	Max
VLCC						
12 months	\$ 27,750	\$ 26,500	4.7%	\$ 18,000	\$ 30,991	\$ 57,750
36 months	\$ 28,250	\$ 28,000	0.9%	\$ 22,000	\$ 31,187	\$ 45,000
Suezmax						
12 months	\$ 18,000	\$ 18,000	0.0%	\$ 15,250	\$ 23,715	\$ 42,500
36 months	\$ 22,500	\$ 22,500	0.0%	\$ 17,000	\$ 24,520	\$ 35,000
Aframax						
12 months	\$ 15,750	\$ 16,000	-1.6%	\$ 13,000	\$ 18,526	\$ 30,000
36 months	\$ 17,000	\$ 17,000	0.0%	\$ 14,750	\$ 18,997	\$ 27,000
MR						
12 months	\$ 13,750	\$ 12,750	7.8%	\$ 12,000	\$ 14,963	\$ 21,000
36 months	\$ 14,000	\$ 14,000	0.0%	\$ 14,000	\$ 15,275	\$ 18,250

## Latest indicative Tanker Period Fixtures

M/T "OLYMPIC LEOPARD", 320000 dwt, built 2011, \$29,000, for 1 year trading, to RELIANCE INDUSTRIES

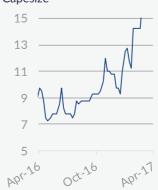
 $\mbox{M/T}$  "UNITED KALAVRYTA", 159000 dwt, built 2005, \$20,500, for 6 months trading, to ST SHIPPING

M/T "SEA ENVOY", 113000 dwt, built 2017, \$15,750, for 1 year trading, to TOTAL

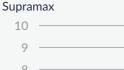
 $\mbox{M/T}$  "KONG QUE ZUO", 75000 dwt, built 2011, \$13,250, for 1 year trading, to ST SHIPPING

M/T "DL NAVIG8", 50500 dwt, built 2008, \$13,500, for 1 year trading, to ST SHIPPING

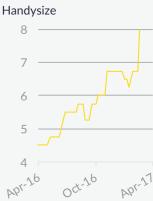
## Dry Bulk 12 month period charter rates (USD '000/day) Capesize Panamax











## Tanker 12 month period charter rates (USD '000/day)



















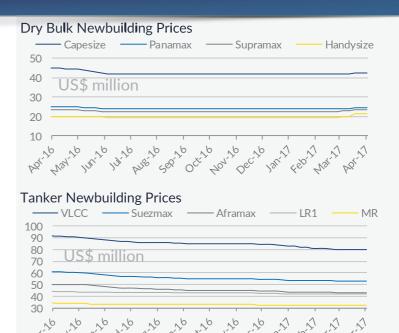


## Sale & Purchase Newbuilding Orders



## 17<sup>th</sup> - 21<sup>st</sup> April 2017

The newbuilding market came to life this past week, with the numerous rumored deals that where in the works now coming to light. Interest has intensified considerably these past months, with in part the increase in secondhand prices having pushed a number of potential buyers to this direction, while at the same time the slowly firming prices being quoted by shipbuilders pushing others to place orders on speculation fearing that they will lose the window to secure these low prices before it closes shut. The truth is that given the current cost structure present in the main shipbuilding nations, prices are unlikely to hold at such low levels for very long. However given the state of the underlining fundamentals in the main shipping markets (dry bulk, tankers e.t.c), there is currently little reason for another excess to be made in the shipbuilding front and in effect drown the market once again with the glut in supply that will inevitably follow. We are still far from this scenario, but caution most always be held.



Indicative Dry NB Price	las	last 5 years					
	21 Apr	17 Mar	±%		Min	Avg	Max
Dry Bulkers							
Capesize (180,000dwt)	42.5	42.0	1.2%		41.8	48.4	58.0
Kamsarmax (82,000dwt)	25.0	24.5	2.0%		24.3	27.4	30.8
Panamax (77,000dwt)	24.5	24.0	2.1%		23.8	26.6	29.5
Ultramax (64,000dwt)	23.5	22.5	4.4%		22.3	25.0	28.0
Handysize (37,000dwt)	21.5	19.5	10.3%		19.5	21.5	23.5
Container							
Post Panamax (9,000teu)	82.5	82.5	0.0%		76.5	84.7	92.0
Panamax (5,200teu)	48.0	48.0	0.0%		48.0	54.2	63.9
Sub Panamax (2,500teu)	26.0	26.0	0.0%		26.0	30.9	38.0
Feeder (1,700teu)	21.5	21.5	0.0%		21.5	24.4	27.3

Indicative Wet NB Price	last 5 years			
	21 Apr	17 Mar	±%	Min Avg Max
Tankers				
VLCC (300,000dwt)	80.0	80.0	0.0%	80.0 93.1 101.0
Suezmax (160,000dwt)	53.0	53.0	0.0%	53.0 60.1 66.0
Aframax (115,000dwt)	43.0	43.0	0.0%	43.0 50.3 55.0
LR1 (75,000dwt)	42.0	42.0	0.0%	40.5 43.7 47.0
MR (56,000dwt)	32.5	32.5	0.0%	32.5 34.8 37.3
Gas				
LNG 160k cbm	190.0	193.0	-1.6%	190.0 199.0 202.0
LPG LGC 80k cbm	70.0	70.0	0.0%	70.0 74.1 80.0
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0 64.8 68.5
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0 43.3 46.0

Reported T	ransacti	ions					
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments
BULKER	4	208,000 dwt	JINHAI HEAVY, China	\$ 43.5m	JP MORGAN - U. S. A.	2019	LOI, TIER II
BULKER	4	208,000 dwt	NEW TIMES , China	\$ 43.5m	JP MORGAN - U. S. A.	2019	LOI, TIER II
BULKER	4	180,000 dwt	SHANGHAI WAIGAIQIAO, China	\$ 44.8m	JP MORGAN - U. S. A.	2019	LOI, TIER III
TANKER	2	319,000 dwt	HYUNDAI SAMHO, S. Korea	\$ 82.0m	NEDA MARITIME - Greece	2019	
TANKER	3	310,000 dwt	DALIAN SHIPBUILDING, China	\$ 77.5m	SHANDONG LANDBRIDGE - China	2019	
TANKER	1	115,000 dwt	HANJIN HEAVY INDUSTRIES, China	N/A	EASTERN PACIFIC - Singapore	2019	
TANKER	2	114,000 dwt	DAEHAN, S. Korea	\$ 43.0m	Greece	2018	TIER II
TANKER	2 + 2	50,000 dwt	HYUNDAI MIPO, S. Korea	\$ 32.0m	Greece	2018	
TANKER	2 + 2	38,000 dwt	HUDONG ZHONGHUA SHIPYARD, China	\$ 60.0m	ODFJELL - Norway	2020	StSt Chemical tankers











## Sale & Purchase Secondhand Sales



## 17<sup>th</sup> - 21<sup>st</sup> April 2017

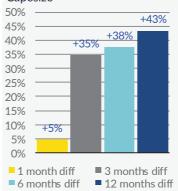
On the dry bulk side, still a fair amount of activity is to be seen, with some sharp price increases being seen across most size segments. The latest trend is a faster pace increase in older aged assets especially in the 10 year old ranges, something being seen particularly so in the larger Capesize and Panamaxes. At the same time, there seems to be a significant increase building up for fairly modern Supramaxes, with more expected to be seen over the next couple of weeks.

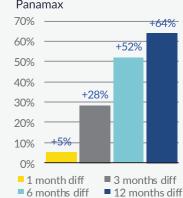
On the tanker side, there was slightly more activity to be seen this week though with a sense of a still softening trend on the price front. We are still seeing the main bulk of activity focusing on the smaller product tankers. This to some extent has also started to be reflected on the price front for MR and Handy tankers, where prices have halted their losses and are now seemingly showing some slight up-

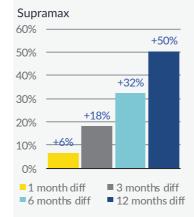
Indicativ	Indicative Dry Bulk Values (US\$ million) last 5 years										
		21 Apr	17 Mar	±%	Min	Avg	Max				
Capesize											
180k dwt	Resale	41.5	39.5	5.1%	34.5	45.5	65.0				
180k dwt	5 year old	33.0	31.5	4.8%	23.0	34.1	53.0				
170k dwt	10 year old	23.0	18.5	24.3%	12.0	22.4	38.0				
150k dwt	15 year old	12.5	10.5	19.0%	6.5	13.5	25.0				
Panamax											
82k dwt	Resale	28.0	27.0	3.7%	22.5	28.3	34.0				
82k dwt	5 year old	20.5	19.5	5.1%	11.5	19.4	28.0				
76k dwt	10 year old	13.5	11.5	17.4%	7.3	13.6	23.0				
74k dwt	15 year old	7.5	7.0	7.1%	3.5	8.7	14.5				
Supramax											
62k dwt	Resale	26.0	25.0	4.0%	19.0	26.6	33.0				
58k dwt	5 year old	16.5	15.5	6.5%	11.0	18.7	27.0				
56k dwt	10 year old	11.5	11.0	4.5%	6.0	13.3	22.0				
52k dwt	15 year old	8.0	6.5	23.1%	3.5	8.3	13.5				
Handysize	9										
37k dwt	Resale	19.5	18.5	5.4%	17.0	21.5	26.0				
32k dwt	5 year old	13.5	13.0	3.8%	7.8	15.2	22.0				
32k dwt	10 year old	7.5	7.5	0.0%	6.0	11.0	16.8				
28k dwt	15 year old	4.5	4.3	5.9%	3.5	7.0	11.0				

Indicative Tanker Values (US\$ million) last 5 years										
		21 Apr	17 Mar	±%	Min	Avg	Max			
VLCC										
310k dwt	Resale	83.0	83.0	0.0%	80.0	92.5	105.0			
310k dwt	5 year old	63.0	63.0	0.0%	55.0	68.0	84.0			
250k dwt	10 year old	43.0	43.0	0.0%	34.5	45.1	59.0			
250k dwt	15 year old	23.0	26.0	-11.5%	16.9	27.8	41.0			
Suezmax										
160k dwt	Resale	54.0	55.0	-1.8%	53.0	62.6	73.0			
150k dwt	5 year old	42.0	42.0	0.0%	38.0	48.5	62.0			
150k dwt	10 year old	28.5	29.5	-3.4%	24.0	33.1	44.5			
150k dwt	15 year old	17.5	19.5	-10.3%	14.0	18.9	23.0			
Aframax										
110k dwt	Resale	43.5	43.5	0.0%	39.0	48.3	57.0			
110k dwt	5 year old	29.5	30.0	-1.7%	27.0	35.8	47.5			
105k dwt	10 year old	18.5	19.5	-5.1%	16.0	23.1	33.0			
105k dwt	15 year old	13.0	15.0	-13.3%	8.0	13.2	18.5			
MR										
52k dwt	Resale	33.5	33.5	0.0%	32.0	36.1	39.0			
52k dwt	5 year old	23.8	23.5	1.1%	22.0	26.1	31.0			
45k dwt	10 year old	17.0	16.0	6.3%	14.0	17.6	21.0			
45k dwt	15 year old	10.0	11.0	-9.1%	9.0	11.0	13.5			

## Price movements of 5 year old Dry Bulk assets Capesize **Panamax**

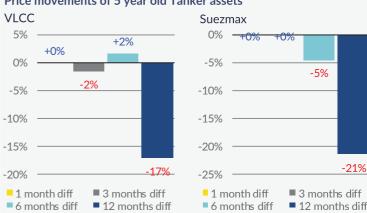


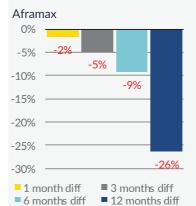


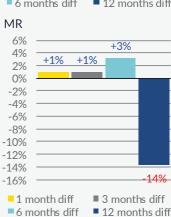




## Price movements of 5 year old Tanker assets













<sup>©</sup> Allied Shipbroking Inc. © Allied Chartering S.A.

## Sale & Purchase Secondhand Sales



17<sup>th</sup> - 21<sup>st</sup> April 2017

	21" April 2017								
Tankers						_			
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
VLCC	BUNGA KASTURI	299,999		UNIVERSAL ARIAKE NAGAS, Japan	MAN-B&W		\$ 31.0m	Indian	
LR2	RATNA SHALINI	105,849	2010	HYUNDAI HEAVY INDUSTRI, S. Korea	MAN-B&W	EPOXY Coated	\$ 25.0m	Greek - TMS Tankers	On Subs
MR	MISENO	51,034	2012	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W	EPOXY PHEN	\$ 24.0m	Danish - JV Fund	
MR	NISIDA	51,034	2012	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W	EPOXY PHEN	\$ 24.0m	Danish - 3 V Tunu	
MR	PORT LOUIS	37,791	2002	GUANGZHOU INTERNATIONA, China	B&W	EPOXY Coated	\$ 6.7m	undisclosed	SS due, trading dirty
PROD/ CHEM	SB COUNT	11,042	1997	DAEDONG PUSAN, S. Korea	B&W		\$ 3.5m	Middle Eastern	
SMALL	NEWLEAD GRANADINO	5,887	2009	ZHEJIANG TIANSHI SHIPB, China	Yanmar		N/A	French - Natixis	
Bulk Ca	rriers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
POST PMAX	GRAIN MAY	87,150	2013	HUDONG- ZHONGHUA SHIPBU, China	MAN-B&W		\$ 22.0m	Greek - Diana	
POST PMAX	SOYA MAY	87,146	2013	HUDONG- ZHONGHUA SHIPBU, China	MAN-B&W		\$ 22.0m	Shipping	
KMAX	UNITED SPLENDOUR	82,129	2014	TSUNEISHI SHBLDG - FKY, Japan	MAN-B&W		\$ 23.5m	Greek - TMS	
KMAX	SEATRUST	81,640	2013	DAEWOO SB/ME, S. Korea	MAN-B&W		\$ 23.0m	Greek - Diana Shipping	
KMAX	BSI THURLOE	81,600	2017	HUDONG- ZHONGHUA SHIPBU, China	MAN-B&W		\$ 27.0m	undisclosed	
KMAX	OSHIMA ISLAND	81,364	2012	OSHIMA SHIPBUILDING, Japan	MAN-B&W		\$ 20.3m	Greek	committed
POST PMAX	CORONA DYNAMIC	77,283	1998	KAWASAKI HEAVY INDS -, Japan	B&W		\$ 6.3m	Middle Eastern	36m Beam, 10,966 Ldt, Coal Carrier
PMAX	NEWLEAD VICTORIA	75,966	2002	TSUNEISHI, Japan	B&W		\$ 5.0m	Australian	Auction Sale, Laid up sind Nov '16, SS Overdue
PMAX	TTM BRILLIANCE	75,092	2011	PENGLAI ZHONGBAI JINLU, China	MAN-B&W		\$ 12.5m	Greek - Lavinia Corp	
PMAX	GLOBAL F	73,729	1998	SUMITOMO HI YOKOSUKA, Japan	Sulzer		\$ 5.2m	Far Eastern	Committed, 9517 ldt, bs DD freshly passed
UMAX	JMU ISOGO 5080	60,000	2017	JAPAN MARINE UTD - ISO, Japan	Wartsila	4 X 30t CRANES	\$ 25.5m	Greek	dely Jul '17
SMAX	FOUR KITAKAMI	55,668	2009	MITSUI TAMANO, Japan	MAN-B&W	4 X 30t CRANES	\$ 14.9m	undisclosed	Nov dely, SS/DD freshly passed
SMAX	ERESSOS LUCK	55,429	2009	KAWASAKI SHIPBUILDING, Japan	MAN-B&W	4 X 31t CRANES	N/A	undisclosed	committed











## Sale & Purchase Secondhand Sales



17<sup>th</sup> - 21<sup>st</sup> April 2017

Bulk Car	rriers - continued				_				
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
HANDY	OCEAN HAWK	37,138	2011	HYUNDAI MIPO, S. Korea	MAN-B&W	4 X 30t CRANES	\$ 11.8m	Greek	
HANDY	LOWLANDS SKY	32,280	2009	KANDA KAWAJIRI, Japan	Mitsubishi	4 X 30,5t CRANES	\$ 9.2m	undisclosed	
Gen. Car	rgo								
Туре	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
General Cargo	SZAFIR	9,597	1992	MIHO SHIMIZU, Japan	Hanshin	2 X 50t CRANES	N/A	undisclosed	
Contain	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
SUB PMAX	HS DISCOVERER	2,754	2004	GDYNIA, Poland	MAN-B&W	3 X 45t CRANES, 1 X 35t CRANES	N/A	undisclosed	
FEEDER	SUNSHINE BANDAMA	1,700	2007	IMABARI IMABARI, Japan	MAN-B&W	3 X 40t CRANES	\$ 9.0m	Asian	
FEEDER	CONRAD S	1,118	2006	JINLING, China	MAN-B&W	2 X 45t CRANES	\$ 5.5m	German - Lubeca Marine	
FEEDER	EVIDENCE	1,050	1997	YVC YSSELWERF, Netherlands	Wartsila		\$ 1.2m	Hong Kong Based	
Gas Carr	riers								
Size	Name	Dwt	Built	Shipbuilder	M/E	CBM	Price	Buyers	Comments
LPG	BOTAFOGO GAS	6,519	2009	MURAKAMI HIDE, Japan	MAN-B&W	7,385	\$ 11.0m	Singaporean - Epic Gas	
Ferries									
Туре	Name	Pax	Built	Shipbuilder	M/E	LOA(m)	Price	Buyers	Comments
Ro-Pax	DRUJBA	1,100	2002	IZAR SEVILLA, Spain	Wartsila	\$ 180.5m	N/A	Polish - PolFerries	Stern ramp, 396 pax, 2000 LM, 142 trailers, 88 cars
Offshore Type	e Name	Dwt	Built	Shipbuilder	M/E	Bhp	Price	Buyers	Comments
				HASUND MEK.,				Duyers	Comments
AHTS	OCEAN KING	3,200	1984	Norway	Wichmann	12,564	N/A	German	
AHTS	POSH VENTURE	2,465	2009	FUJIAN GUANHAI SHIPBUI, China	Bergens	10,880	N/A	Vietnamese	
OSV	OAK RIVER	966	1974	QUALITY HOUMA, U. S. A.	EMD	3,022	\$ 0.3m	undisclosed	
OSV	SANABORG	867	2012	NIESTERN SANDER, Netherlands	Caterpillar	5,438	N/A	undisclosed	











## Sale & Purchase Demolition Sales



## 17<sup>th</sup> - 21<sup>st</sup> April 2017

Despite the drop that had been noted these past weeks in local steel prices, the intense competition amongst breakers seemed to have pushed offered price levels further this past week. Indian breakers pushed up their game this week, increasing their offers and intensifying the competition in the market. The pre-monsoon season has now pushed many breakers to really push for securing any available candidates that come to market. Given that we are still facing a situation where by the number of demo candidates continue to be few in number, this has helped keep things buoyant on the price front. At the same time however, it also appears that a number of recent purchases are highly speculative and as such carry with them a considerable risk in the case that the market collapses further. For the time being it seems as though current levels can be supported despite being on the limit of what local steel prices and exchange rates in the Indian Sub-Continent can support right now.



Indicative	Dry Prices (		last 5 years					
		21 Apr	14 Apr	±%		Min	Avg	Max
Indian Sub Continent								
	Bangladesh	395	385	2.6%		220	374	475
	India	395	375	5.3%		225	376	500
	Pakistan	385	385	0.0%		220	374	475
Far East A	sia							
	China	270	270	0.0%		110	268	425
Mediterranean								
	Turkey	225	225	0.0%		145	239	355

Indicative Wet Prices (\$/Idt) last 5 years									
		21 Apr	14 Apr	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	400	395	1.3%		245	395	495	
	India	400	385	3.9%		250	398	510	
	Pakistan	390	390	0.0%		245	396	500	
Far East As	sia								
	China	290	290	0.0%		120	285	445	
Mediterranean									
	Turkey	235	235	0.0%		150	250	355	

Reported Transactions									
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments	
O.B.O.	KARADENIZ POWERSHIP YURDANUR SULTAN	109,933	1997	S. Korea	18,400	\$ 380/Ldt	undisclosed	option delivery India	
Tanker	ASTRO ARCTURUS	98,805	1997	S. Korea	16,984	\$ 396/Ldt	undisclosed	"as is" in Singapore with 900 tons of bunkers, SS due this month, Gas free for hot works	
Cont	AL ENDURANCE	61,441	2003	Japan	22,425	\$ 391/Ldt	undisclosed	Full sub-continent delivery options	
Bulker	BERNARDO QUINTANA A.	60,573	1984	Japan	15,042	\$ 393/Ldt	Indian	For Green Recycling, Self Unloader	
Bulker	THE JUST	47,639	1995	Japan	7,398	\$ 385/Ldt	undisclosed	basis dely India/Pakistan option	
Bulker	HIGHNY	40,016	1986	Japan	8,097	\$ 310/Ldt	undisclosed	bss 'as is' laid up in Labuan, final destination not yet known	
Bulker	BOSNA	26,530	1985	Japan	5,670	\$ 380/Ldt	Bangladeshi		











## Trade Indicators Markets | Currencies | Commodities

## ALLIED Shipping Research

## 17<sup>th</sup> - 21<sup>st</sup> April 2017

Hyundai Samho Heavy Industries (HSHI) has attracted KRW 300 bn (\$265m) in fresh capital from a South Korean private equity firm.

Seoul-based IMM Private Equity will be issued with 5.36m new convertible preferred shares in HSHI at a price of KRW 56,000 each.

HSHI said the deal takes its total market value to KRW 2.5 trillion won and enables parent company Hyundai Heavy Industries (HHI) to put a value on its 83.7% stake in the shipbuilder. HSHI said it plans to finalize the approval of the deal at a board meeting in early June and use the investment to lower its debt-to-equity ratio to 78.1% from its current 96.4%

"IMM PE's investment puts more favorable valuation on HSHI than HSHI's competitors, which tells that IMM PE is confident that the market is likely to bounce back and the investment reflects the true value of HSHI," said an unnamed HSHI spokesman. IMM PE, which was established in 2006, currently has \$2.5bn worth of assets under management and has traditionally invested in sectors such as consumer and industrial goods as well as health care. Source: Tradewinds

last 12 months

				IdS	t 12 IIIOII	LIIS
	21 Apr	17 Mar	±%	Min	Avg	Max
Markets						
10year US Bond	22.37	2.50	794.8%	1.37	3.20	23.73
S&P 500	2,348.7	2,378.3	-1.2%	2,001	2,203	2,396
Nasdaq	5,910.5	5,901.0	0.2%	4,594	5,319	5,917
Dow Jones	20,547.8	20,914.6	-1.8%	17,140	19,010	21,116
FTSE 100	7,114.6	7,425.0	-4.2%	5,924	6,853	7,430
FTSE All-Share UK	3,912.6	4,038.4	-3.1%	3,238	3,731	4,042
CAC40	5,059.2	5,029.2	0.6%	4,030	4,603	5,135
Xetra Dax	12,048.6	12,095.2	-0.4%	9,269	10,856	12,313
Nikkei	18,620.8	19,521.6	-4.6%	1,667	17,628	19,634
Hang Seng	24,042.0	24,309.9	-1.1%	19,694	22,537	24,593
DJ US Maritime	231.3	230.1	0.5%	170.4	210.3	239.6
Currencies						
\$ per €	1.07	1.07	-0.4%	1.04	1.09	1.16
\$ per ₤	1.28	1.24	3.4%	1.21	1.30	1.49
£per€	0.84	0.87	-3.6%	0.76	0.84	0.91
¥ per \$	109.1	113.0	-3.4%	100.0	108.4	118.1
\$ per Au\$	0.75	0.77	-2.1%	0.72	0.75	0.78
\$ per NoK	0.12	0.12	-2.3%	0.11	0.12	0.13
\$ per SFr	1.00	1.00	0.1%	0.95	0.99	1.03
Yuan per \$	6.88	6.90	-0.3%	6.47	6.75	6.96
Won per \$	1,135.3	1,130.4	0.4%	1,092.8	1,148.0	1,210.7
\$ INDEX	104.0	105.1	-1.1%	97.9	102.5	108.3
Commoditites						
Gold \$	1,281.9	1,229.6	4.2%	1,125.7	1,258.8	1,366.3
Oil WTI \$	49.6	48.8	1.7%	39.5	48.6	54.5
Oil Brent \$	52.0	51.8	0.4%	41.8	50.6	57.1
Palm Oil	-	-	-	562.0	562.0	562.0
Iron Ore	64.7	92.6	-30.1%	47.9	67.8	94.5
Coal Price Index	76.3	77.9	-2.1%	50.5	72.9	101.5
White Sugar	467.9	510.4	-8.3%	451.8	529.6	613.5

## Currencies

## US Dollar per Euro



## Yuan per US Dollar



## Yen per US Dollar



## **US Dollar INDEX**

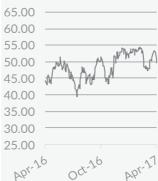


## **Commodities**

## Iron Ore (TSI)



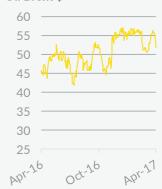
## Oil WTI \$



## Coal Price Index



## Oil Brent \$









Email: research@allied-shipbroking.gr





## Contact Details

# ALLIES Shipping Research

## 17<sup>th</sup> - 21<sup>st</sup> April 2017 | Week 16

## **ALLIED SHIPBROKING INC.**

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel: +30 210 45 24 500 Fax: +30 210 45 25 017/ 019

E-mail: snp@allied-shipbroking.gr

Sale & Purchase AERAKIS GEORGE

MOBILE: +30 6946 04 57 37

**BOLIS ILIAS** 

MOBILE: +30 6937 02 65 00

**DASKALAKIS GEORGE** 

MOBILE: +30 6932 24 80 07

**DRAKOGIANNOPOULOS STAVROS** 

MOBILE: +30 6932 20 15 65

DRAKOGIANNOPOULOS SAKIS

MOBILE: +30 6944 88 58 08

KARADIMAS COSTAS

MOBILE: +30 6932 20 15 64

**KLONIZAKIS JOHN** 

MOBILE: +30 6948 50 55 81

**KOSTOYANNIS JOHN** 

MOBILE: +30 6932 43 39 99

MANOLAS NIKOLAS

MOBILE: +30 6940 63 22 56

MOISSOGLOU THEODOROS

MOBILE: +30 6932 45 52 41

**PAPAIOANNOU ANTONIS** 

MOBILE: +30 6936 54 80 22

PAPOUIS THASSOS

MOBILE: +30 6944 29 49 89

PRACHALIAS ARGIRIS

MOBILE: +30 6947 62 82 62

SKOURTIS GEORGE

MOBILE: +30 6936 93 62 12

STASSINAKIS JOHN

MOBILE: +30 6972 60 92 09

**TSALPATOUROS COSTIS** 

MOBILE: +30 6932 20 15 63

**VARVAROS PLUTON** 

MOBILE: +30 6937 25 15 15

Maritime Research & Valuations

LAZARIDIS GEORGE

MOBILE: +30 6946 95 69 40

## **ALLIED CHARTERING S.A.**

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel: +30 210 42 88 100 Fax: +30 210 45 24 201

E-mail: drycargo@allied-chartering.gr E-mail: tanker@allied-chartering.gr

## Dry Cargo Chartering

**ALEXOPOULOS PANOS** 

MOBILE: +30 6944 34 66 15

**DAOULAS SPYROS** 

MOBILE: +30 6932 27 88 40

**KAILAS VAGGELIS** 

MOBILE: +30 6942 48 05 69

KANELLOS DIMITRIS

MOBILE: +30 6945 07 47 85

KAPPA ANGELIKI

MOBILE: +30 6975 85 60 84

KARAMANIS COSTAS

MOBILE: +30 6941 54 14 65

MANOLOPOULOS VASSILIS

MOBILE: +30 6988 88 13 05

MAVRIKOU GEORGINA

MOBILE: +30 6974 18 07 84

**PATELIS DIMITRIS** 

MOBILE: +30 6944 04 43 61

THEODOTOS ARISTOFANIS

MOBILE: +30 6951 79 82 89

TSALPATOUROU MARGARITA

MOBILE: +30 6934 74 22 16

## Tanker Chartering

**FLOURIS JOHN** 

MOBILE: +30 6955 80 15 03

**FOUROULI STELLA** 

MOBILE: +30 6947 35 68 48

PAPANTONOPOULOS NICOLAS

MOBILE: +30 6945 23 21 88











## Disclaimer & Appendix



## 17<sup>th</sup> - 21<sup>st</sup> April 2017 | Week 16

### Disclaimer

The information contained within this report has been provided by Allied Shipbroking Inc. and Allied Chartering S.A. for general information purposes.

All the information is compiled through Allied Shipbroking Inc. and Allied Chartering S.A. databases, as well as from other market sources. Despite having taken reasonable care in the gathering, filtering and auditing of this information and believing that the information is accurate and correct, it may still contain errors, as a lot of the views regarding market levels are partially derived from estimates and/or subject judgments while the reported transaction activity is gathered from several sources and rumors, some of which are sometimes hard to validate in full their accuracy and truthfulness. As such we advise that the information be taken cautiously, while advising that this information does not obviate the need to also make further enquiries and seek further information in order to obtain a more accurate outlook. As we make no warranties of any kind, both expressed or implied, as to the completeness, accuracy, reliability or completeness of the information herein, Allied Shipbroking Inc. and its connected persons shall not be held liable to any loss or damage of any kind, including direct, indirect and/or consequential damages caused by negligence of any kind on our part.

Any choice to rely on this information provided is strictly at the recipient's own risk.

This report and its information is confidential and solely for the internal use of its recipients, while any re-production or re-distribution of the report and its material is strictly prohibited without prior permission from Allied Shipbroking Inc.

If you wish to subscribe to this or any other report we produce, please contact us directly.

## **Appendix**

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt
Supramax	62,0000dwt	58,000dwt	56,000dwt	52,000dwt
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

Visit us @ www.allied-shipbroking.gr







Tel: +30 210 4524500 Tel: +30 210 4288100





