

AGENDA

www.marinemoney.com/forum/Gulf19

“Oil price, interest rates, environmental regulation, tariffs, ship finance diversity: navigating the choppy waters”

At 2 March 2019

MORNING

09:00 Registration & Welcome Coffee

10:00 Opening Remarks

Mrs. Mia Jensen, Greek Director, Marine Money International

10:10 Overview of the Dubai Maritime Sector

Ms. Fatima Al Wahedi, Senior Manager – Finance Department, Dubai Maritime City Authority (DMCA)

10:25 Economic outlook: Fighting the current

Mr. Bilal Khan, Senior Economist, MENA and Pakistan, Standard Chartered Bank

10:45 The macro picture in offshore and some comments on the outlook of the OSV sector

Mr. Fazel A. Fazelbhoj, Chief Executive Officer, Synergy Offshore FZ LLE

11:05 Shipping Risk and Shipping Confidence

Mr. Richard Greiner, Partner, Shipping & Transport at BDO LLP, London

Mr. Elie Fakhoury, Director at AlixPartners

will be challenged about risk and confidence in shipping, and how they affect restructuring, investment strategies and coming out ahead.

Interviewer: Mr. Andrew Baird, Partner, Watson Farley & Williams LLP

11:25 Coffee Break

11:55 New shareholders, new strategy and new vision

Anchor Sponsors will interview business partners about how the business environment, access to capital and a fresh shipping vision is shaping business and determining direction

Mr. Chris Peters, Chief Executive Officer, Emirates Ship Investment Company LLC (Eships)

Mr. Marco Bachechi, Group Chief Financial Officer, Tristar Transport LLC (Eships Parent Company)

Mr. Paul Taylor, Global Head of Shipping & Offshore, Societe Generale

Mr. Tony Rice, Partner, HFW London.

12:20 Scrubbers or low sulphur fuel: which is likely to come out the winner

Introduction: Mr. Nijoe Joseph, Partner, Stephenson Harwood Middle East LLP

Moderator: Mrs. Kaisa Marton, Managing Director / Head of Projects, Kamelia Cleantech

Panel Discussion:

Mr. Knut Mathiassen, Advisor - Financial Services, Wartsila

Mr. Nijoe Joseph, Partner, Stephenson Harwood Middle East LLP

Mr. Shoaib Seedat, Head of New Building, Tomini Shipping

Mr. Majid Oskoei, Engineering Manager, Dubai Drydocks

Mr. Benjamin Dineshkar, Head of Section – Shipping Advisory SE Europe & Middle East, DNV GL - Maritime

13:00 Interview session

Mr. Michael Jorgensen, CFO and acting CEO, Oman Shipping

discusses running a diverse fleet, growth strategy in a competitive shipping market and availability of finance options.

Interviewed by: Mr. Gaurav Moolwaney, Executive Director, Shipping Finance, Standard Chartered Bank

13:20 Lunch Break

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AFTERNOON

14:30 Traditional finance, alternative finance and Chinese leasing all seem to be core these days with the availability of each plentiful. Which deals match which source of finance and are Middle East shipping companies on the radar.

Moderator: Mr. Marcus Machin, Director, Tufton Oceanic (Middle East)

Panel Discussion:

Mr. Domenik Nizet, Senior Vice President, Shipping Finance Asia Pacific & Middle East, DVB Bank SE Singapore Branch
Mr. Bill Guo, Executive Director, Shipping, ICBC Financial Leasing Co. Ltd
Mr. Manik Verma, Senior Ship Finance Associate, Holman Fenwick Willan
Mr. Gaurav Moolwaney, Executive Director, Shipping Finance, Standard Chartered Bank

15:15 Interview session

Mr. Nitin Mehta, Chief Executive Officer of Tomini Group
talks about recent fleet growth, the availability of finance and visions of the next few years.

Interviewed by: Mr. Mark R Haines, Maritime Advisor, Consultant to Macquarie Specialised Capital Solutions

15:35 Oil price, interest rates, environmental regulation, tariffs, ship finance diversity: navigating the choppy waters in the year ahead

*Making fresh investments in a choppy environment.
Securing optimal finance, preparing for new legislation, hedging oil and interest rates, buying new assets.
Timing, strategy and time horizon.*

Intro: Delving deep to find opportunity in each of the main shipping sectors

Mr. Chris Peters, Chief Executive Officer, Emirates Ship Investment Company LLC (Eships)

Moderator: Mr. Tien Tai, Partner, Holman Fenwick Willan

Panel Discussion:

Mr. Chris Peters, Chief Executive Officer, Emirates Ship Investment Company LLC (Eships)
Mr. Vivek Seth, Managing Director, Arga Energy Consulting
Mr. Lars Juul Jorgensen, CEO and CCO, Dubai Navigation Corp
Mr. K.B. Chandhiramouli, Head of Investment Bank - Global Shipping Aviation and ECA Financing, Faber Capital

Closing Remarks

Cocktail Closing Reception *co-host: IRI / The Marshall Islands Registry*

Audio & visual presentations will be available on the Internet after the event

Conference Organisers:

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