# Weekly Shipping Market Update

03<sup>rd</sup> - 09<sup>th</sup> February 2020 | Week 06

### Market Analysis

With China and the world still trying to contain the effects and come to terms with the Wuhan novel coronavirus outbreak, the shipping industry sees freight markets in a complete state of collapse as demand gets paralyzed by the ensuing effects. As a general rule of thumb during the past decade, shipping markets tend to underperform when China's economy is not at it's best. China's industrial might over the past two decades has helped drive the vast majority of demand for raw materials and resources. This reliance on the world's second largest economy even seems sometimes to be almost absolute in keeping the freight markets afloat. It is therefore no surprise that the fears that have emerged of late as to the potential effects the outbreak of the coronavirus will have on China's economy moving forward have left many to fear as to how well the shipping markets will be able to perform this year. The truth of the matter is that we have seen a major hit and correction noted over the past 1 ½ months in both the dry bulk and tanker freight markets, with the former having shown lows in some of its freight rate levels not even seen back in 2016. This sparks further worries, as the prevailing projections now are for China's year-on-year economic expansion for 1Q2020 to well fall down to 4%, the slowest pace since China first started publishing quarterly figures back in 1992.

All this however has not been limited to the freight markets as other commercial aspects within the shipping industry have also been profoundly affected. This has ranged from shipbuilding production, maintenance and repairs, crew changes, cargo loading and discharging operations (with many traders having issued force majeure notices) all the way through to sale and purchase activity, as we have seen difficulties in undertaking superficial inspections as well as delivery of vessels in regions which have been severely hit by the virus outbreak. In terms of the sale and purchase markets, we are likely to see things take a further downturn over the coming days as the lack of activity coupled with the poor sentiment that is now seemingly overwhelming most in the market is likely to lead to a slower pace in buying interest. It would seem that even the few remaining buyers still actively looking into the market right now are more so keen to act on any bargain deals that could possibly emerge under the current circumstances rather than through a deep belief in strong market fundamentals, a fact in itself that pushes the view that we may well see some further price discounts down the line, especially in the dry bulk sector which has ultimately been the hardest hit up to now from the current market developments.

Taking into consideration however that these recent market developments have been considerably intense within a short space of time and look to be temporary in their nature, the prevailing belief is that we will likely see a considerable recovery take shape at some point in the second or third quarter of the year. Given how "compressed" markets have been during the past couple of weeks, the "spring effect" (just as a spring releases it's stored mechanical energy) may well be considerable and quick in nature. We are likely to see many traders in the market looking to recoup "lost" cargo volumes during the time period that follows the containment of the virus, while we may even see a considerable wave of stimulus emerge as the Chinese government looks to offset the negative effects of the outbreak. All in all it has become clear that the current events will further dampen this years results, yet we shouldn't take the recent over-exaggerations of the market as the new market norm.

George Lazaridis

Head of Research & Valuations



### Week in numbers

### Dry Bulk Freight Market

			V	V-O-W	change
	07 Feb			$\pm\Delta$	±%
BDI	415	_	•	-72	-14.8%
BCI	-234		▼	-214	-1070%
BPI	541	$\sim$	$\blacktriangledown$	-33	-5.7%
BSI	491	_	$\blacksquare$	-33	-6.3%
BHSI	304	-	▼	-28	-8.4%

### Tanker Freight Market

		W-O-W change					
	07 Feb			$\pm\Delta$	±%		
BDTI	803	_	▼	-79	-9.0%		
BCTI	623	_		8	1.3%		

### Newbuilding Market

Aggregate Price Index				M-O-M change				
	07 Feb			$\pm\Delta$	±%			
Bulkers	100		•	0	0.0%			
Cont	94			0	0.0%			
Tankers	101		•	0	0.0%			
Gas	91			0	0.0%			

#### Secondhand Market

Aggregate I	Price Inde 07 Feb	M-O-M change ±∧ ±%				
Capesize	56	$\overline{}$	<b>V</b>	-1	-2.4%	
Panamax	59		<b></b>	0	0.0%	
Supramax	61	$\overline{}$	•	0	-0.5%	
Handysize	66		$\triangleright$	0	0.0%	
VLCC	107	~		1	0.8%	
Suezmax	91	$\overline{}$	•	-1	-1.1%	
Aframax	111	$\overline{}$	•	-1	-0.9%	
MR	123		$\triangleright$	0	0.0%	

### **Demolition Market**

Avg Price I	ndex (mai		W-O-W change			
	07 Feb			$\pm\Delta$	±%	
Dry	276	$\overline{}$	▶	0	0.0%	
Wet	284	$\sim$	$\blacktriangleright$	0	0.0%	

### **Economic Indicators**

			M-O-M	l change
	07 Feb		$\pm\Delta$	±%
Gold \$	1,561	~~~	30	2.0%
Oil WTI \$	50	~~~	-11	-18.1%
Oil Brent \$	54		-12	-18.1%
Iron Ore	83	<b>—</b>	-11	-12.0%
Coal	80	~~ >	0	0.0%







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## Freight Market Dry Bulkers - Spot Market



03<sup>rd</sup> - 09<sup>th</sup> February 2020

Capesize – Another disastrous week for the Capesize market, with the BCI closing at –234 (and BCI 5TC at 2,660 US\$/day). Seasonality pressure, limited cargoes from Brazil due to bad weather and the coronavirus outbreak have gone towards pushing the market to absolute bottom. Given the overall bizarre state, there isn't much room left for further guesses to be made in terms of what to expect next (in the short-run at least). Notwithstanding this, units fitted with scrubbers command a relatively "good" bonus, but the stringer availability of cargoes may well eventually add pressure to all open vessels.

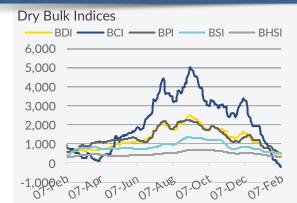
Panamax – Another negative week for the Panamax/Kamsarmax market too, with the BPI, here, noting losses of 5.7%. In the Atlantic, despite some sort of fresh enquiries (even limited), any gain was vaporized by the available tonnage, pushing rates 18.4% lower. Moreover, the Feast/Cont trade experienced a far more intense negative pressure, easing back by 19.7% on w-o-w basis.

**Supramax** – Inline with the bigger size segments, it was a negative week for the here too. The BSI—TCA eased back to \$5,400/day, 6.3% less than the week prior. Here, the problematic supply-demand dynamic was also the main highlight of the week, with the lack of fresh cargoes and excess open tonnage capacity being the permanent setting for the market right now. At this point, only Med rates showed some sort of potential, with a w-o-w gain of 4.8%.

**Handysize** – The negative trajectory continued for the smaller size segment for yet another week, with the BHSI losing a further 8.4%. The overall marker is in clampdown state, with very limited activity noted in-between.

Spot market rates & indices Average

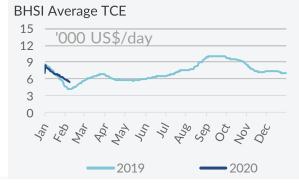
Spot market rates & inc	lices			Ave	rage
	07 Feb	31 Jan	±%	2020	2019
Baltic Dry Index					
BDI	415	487	-14.8%	668	1,344
Capesize					
BCI	-234	-20	-1070.0%	600	2,241
BCI 5TC	\$ 2,660	\$ 3,973	-33.0%	\$ 7,021	\$ 17,854
ATLANTIC RV	\$ 4,375	\$ 7,465	-41.4%	\$ 11,349	\$ 18,271
Cont / FEast	\$ 17,100	\$ 20,335	-15.9%	\$ 23,550	\$ 34,767
PACIFIC RV	\$ 1,963	\$ 1,471	33.4%	\$ 3,595	\$ 16,987
FEast / ECSA	\$ 1,964	\$ 2,427	-19.1%	\$ 4,818	\$ 17,040
Panamax					
BPI	541	574	-5.7%	749	1,384
BPI - TCA	\$ 4,871	\$ 5,163	-5.7%	\$ 6,696	\$ 11,090
ATLANTIC RV	\$ 3,128	\$ 3,835	-18.4%	\$ 6,082	\$ 11,245
Cont / FEast	\$ 12,209	\$ 12,736	-4.1%	\$ 14,351	\$ 19,398
PACIFIC RV	\$ 3,581	\$ 3,598	-0.5%	\$ 4,538	\$ 9,804
FEast / Cont	\$ 473	\$ 589	-19.7%	\$ 1,487	\$ 3,844
Supramax					
BSI	491	524	-6.3%	566	877
BSI - TCA	\$ 5,400	\$ 5,764	-6.3%	\$ 6,236	\$ 9,914
USG / FEast	\$ 18,592	\$ 18,567	0.1%	\$ 19,355	\$ 21,136
Med / Feast	\$ 16,604	\$ 15,850	4.8%	\$ 14,856	\$ 18,182
PACIFIC RV	\$ 3,579	\$ 3,857	-7.2%	\$ 4,499	\$ 8,890
FEast / Cont	\$ 840	\$ 1,036	-18.9%	\$ 1,617	\$ 4,651
USG / Skaw	\$ 12,088	\$ 13,044	-7.3%	\$ 14,127	\$ 14,664
Skaw / USG	\$ 5,578	\$ 5,900	-5.5%	\$ 5,880	\$ 7,590
Handysize					
BHSI	304	332	-8.4%	379	490
BHSI - TCA	\$ 5,468	\$ 5,979	-8.5%	\$ 6,768	\$ 7,178
Skaw / Rio	\$ 4,889	\$ 5,186	-5.7%	\$ 6,414	\$ 6,081
Skaw / Boston	\$ 5,064	\$ 5,414	-6.5%	\$ 6,632	\$ 6,504
Rio / Skaw	\$ 9,011	\$ 10,417	-13.5%	\$ 10,918	\$ 10,511
USG / Skaw	\$ 8,094	\$ 8,294	-2.4%	\$ 8,928	\$ 7,901
SEAsia / Aus / Jap	\$ 4,352	\$ 4,805	-9.4%	\$ 5,566	\$ 6,713
PACIFIC RV	\$ 4,131	\$ 4,503	-8.3%	\$ 5,183	\$ 6,500





















## Freight Market Tankers - Spot Market



03<sup>rd</sup> - 09<sup>th</sup> February 2020

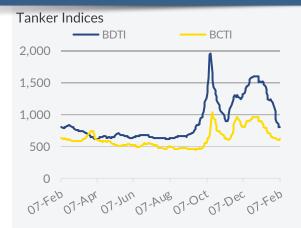
Crude Oil Carriers – The coronavirus effect, along with the oversupply concerns from the re-emergence of the Cosco fleet led the crude oil segment to a sharp correction this past week, with the BDTI losing about 9%. In the VL size class, the lack of fresh inquiries pushed rates lower and as fixtures remained limited, the average VL TCE fell to US\$ 9,554/day. At the same time, demand in the Suezmax front improved somehow, but this was not enough to boost rates with the average TCE falling by 25% on w-o-w basis. Finally, Aframaxes remained on a sliding trend, with the average earnings down on a weekly basis by 23%. However, a ramp up noted in inquiries the last few days, giving hope for a better market soon.

Oil Products - On the DPP front, the market remained on negative territory following the crude oil segment pattern. However, the improvement noted on the supply side in UKC/Baltic helped curb losses for now. On the CPP front, a mixed picture was noticed, with improving demand in the Med giving a boost in freight rates, while limited inquiries in the UKC pushed rates and sentiment lower.

Spot market rates & indices

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Spot market rates & muces Average							
		07 Feb	31 Jan	±%	2020	2019	
<b>Baltic Tanker Ind</b>	ices						
BDTI		803	882	-9.0%	1,218	867	
BCTI		623	615	1.3%	723	613	
VLCC							
	WS	29.77	35.91	-17.1%	49.68	33.64	
MEG-USG	\$/day	\$ 4,352	\$ 11,223	-61.2%	\$ 26,915	\$ 9,554	
	WS	42.33	55.08	-23.1%	87.14	67.71	
MEG-SPORE	\$/day	\$ 16,804	\$ 30,358	-44.6%	\$ 65,068	\$ 42,767	
	WS	41.40	54.17	-23.6%	85.91	66.61	
MEG-JAPAN		\$ 14,755	\$ 28,409	-23.6% -48.1%	\$ 62,888		
	\$/day					\$ 40,235	
WAF-USG	WS	45.00	57.50	-21.7%	91.80	67.44	
	\$/day	\$ 33,246	\$ 50,820	-34.6%	\$ 100,207	\$ 75,602	
SUEZMAX							
WAF-USAC	WS	82.50	97.50	-15.4%	132.89	86.38	
00, 10	\$/day	\$ 37,242	\$ 47,715	-21.9%	\$ 72,535	\$ 46,081	
BSEA-MED	WS	94.17	113.61	-17.1%	138.82	103.20	
DJLA-IVILD	\$/day	\$ 28,110	\$ 42,263	-33.5%	\$ 58,362	\$ 30,981	
AFRAMAX							
NSEA-CONT	WS	95.00	117.50	-19.1%	140.29	117.06	
NSEA-CONT	\$/day	\$ 10,194	\$ 24,575	-58.5%	\$ 38,112	\$ 23,410	
MEC CROPE	WS	98.06	121.88	-19.5%	171.44	127.42	
MEG-SPORE	\$/day	\$ 9,163	\$ 16,626	-44.9%	\$ 32,066	\$ 19,343	
	WS	158.75	121.25	30.9%	289.60	127.91	
CARIBS-USG	\$/day	\$ 33,726	\$ 19,688	71.3%	\$ 80,162	\$ 19,566	
	WS	86.39	98.61	-12.4%	124.12	95.59	
BALTIC-UKC	\$/day	\$ 20,669	\$ 28,063	-26.3%	\$ 41,761	\$ 25,348	
DPP	ψ/ uay	ψ 20,007	\$ 20,000	-20.570	Ψ <del>4</del> 1,701	Ψ 23,340	
DPP	WS	185.00	260.00	20.00/	296.61	151.03	
CARIBS-USAC				-28.8%			
	\$/day	\$ 37,942	\$ 61,589	-38.4%	\$ 72,062	\$ 31,394	
ARA-USG	WS	136.56	150.00	-9.0%	163.56	116.63	
	\$/day	\$ 20,071	\$ 23,853	-15.9%	\$ 26,039	\$ 12,425	
SEASIA-AUS	WS	100.00	112.14	-10.8%	144.50	115.83	
	\$/day	\$ 14,760	\$ 18,499	-20.2%	\$ 29,167	\$ 20,048	
MED-MED	WS	72.78	89.44	-18.6%	137.98	117.21	
	\$/day	\$ 3,359	\$ 11,130	-69.8%	\$ 32,543	\$ 21,651	
CPP							
MEG-JAPAN	WS	81.25	82.50	-1.5%	115.65	119.65	
MILOJAFAN	\$/day	\$ 6,849	\$ 6,023	13.7%	\$ 15,168	\$ 19,065	
CONT LICAC	WS	157.78	138.89	13.6%	163.21	133.65	
CONT-USAC	\$/day	\$ 16,383	\$ 12,776	28.2%	\$ 16,115	\$ 10,590	
CADIDCLICAC	WS	150.00	220.00	-31.8%	197.68	131.01	
CARIBS-USAC	\$/day	\$ 20,765	\$ 37,740	-45.0%	\$ 31,082	\$ 19,249	
	WS	93.21	150.71	-38.2%	151.06	94.94	
USG-CONT	\$/day	\$ 4,467	\$ 15,705	-71.6%	\$ 14,575	\$ 4,402	
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### **VLCC Average TCE**



### Suezmax Average TCE



### Aframax Average TCE



### MR Average TCE













### Freight Market **Period Charter**



### 03<sup>rd</sup> - 09<sup>th</sup> February 2020

Dry Bulk peri	od market	last 5 years				
	07 Feb	±%	Min	Avg	Max	
Capesize						
12 months	\$ 14,500	\$ 15,250	-4.9%	\$ 6,200	\$ 14,170	\$ 23,200
36 months	\$ 13,750	\$ 14,000	-1.8%	\$ 6,950	\$ 13,871	\$ 20,950
Panamax						
12 months	\$ 11,250	\$ 12,000	-6.3%	\$ 4,950	\$ 10,097	\$ 14,950
36 months	\$ 11,500	\$ 11,750	-2.1%	\$ 6,200	\$ 10,141	\$ 12,950
Supramax						
12 months	\$ 10,000	\$ 10,000	0.0%	\$ 4,450	\$ 9,598	\$ 13,950
36 months	\$ 9,750	\$ 9,750	0.0%	\$ 6,200	\$ 9,416	\$ 12,700
Handysize						
12 months	\$ 9,500	\$ 9,750	-2.6%	\$ 4,450	\$ 8,056	\$ 11,200
36 months	\$ 9,500	\$ 9,500	0.0%	\$ 5,450	\$ 8,004	\$ 9,950

### Latest indicative Dry Bulk Period Fixtures

M/V "CAPE STORK", 175611 dwt, built 2011, dely Bayuquan prompt, \$13,500, for 11/13 months, to NYK

M/V "DENSA PELICAN ", 82744 dwt, built 2012, dely Fujairah prompt, \$6,000, for for first 30 days thereafter 94% BPI, 5/9 months (5 t/c), 5/9 months, to Propel Shipping

M/V "MAIA", 82193 dwt, built 2009, dely Haldia 29 Jan, \$11,200, for 14/16 months, to Aquavita

M/V "FRATERNELLE", 82086 dwt, built 2016, dely Haldia 30 Jan, \$11,500, for 5,500 for 1st 40 days, 3/5 months, to Oldendorff

M/V "DARYA SITA", 61152 dwt, built 2019, dely Bayuquan prompt, \$9,500, for 4-6 months, to Chart Not Rep

Tanker period	d market T	last 5 years				
	07 Feb	03 Jan	±%	Min	Avg	Max
VLCC						
12 months	\$ 42,500	\$ 48,750	-12.8%	\$ 19,000	\$ 34,720	\$ 65,000
36 months	\$ 31,750	\$ 35,000	-9.3%	\$ 23,500	\$ 32,213	\$ 45,000
Suezmax						
12 months	\$ 31,250	\$ 33,500	-6.7%	\$ 15,500	\$ 25,464	\$ 44,000
36 months	\$ 27,500	\$ 29,000	-5.2%	\$ 19,500	\$ 25,279	\$ 35,000
Aframax						
12 months	\$ 22,500	\$ 27,500	-18.2%	\$ 13,250	\$ 20,412	\$ 30,000
36 months	\$ 20,500	\$ 20,750	-1.2%	\$ 16,750	\$ 19,814	\$ 27,000
MR						
12 months	\$ 15,750	\$ 16,000	-1.6%	\$ 12,000	\$ 14,850	\$ 21,000
36 months	\$ 14,250	\$ 15,500	-8.1%	\$ 14,000	\$ 14,980	\$ 18,250

### Latest indicative Tanker Period Fixtures

M/T "GHILLIE", 300000 dwt, built 2019, \$48,000, for 5 years trading, to HYUNDAI OILBANK

M/T "CASCADE SPIRIT", 160000 dwt, built 2009, \$35,000, for 1 year trading, to ST SHIPPING

M/T "NS CORONA", 106000 dwt, built 2006, \$28,000, for 1 year trading, to TRAFIGURA

M/T "NAVE ESTELLA", 75000 dwt, built 2012, \$18,750, for 1 year trading, to ALASKA TANKER

M/T "IOANNIS I", 45500 dwt, built 2006, \$16,600, for 10 months trading, to FLOPEC

#### Dry Bulk 12 month period charter rates (USD '000/day) Capesize **Panamax** 25 17 23 15 21 19 13 17 15 9 13 11 9 5 Aug-19 Feb-20 Feb-19 AUS-19 Feb-20 Feb-19 Supramax Handysize 13 10 12 11 8 10 9 8

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Feb-19

Feb-20

Tanker 12 month period charter rates (USD '000/day)

Feb-20

6

5

Feb-19

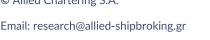
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Feb-19



Feb-19



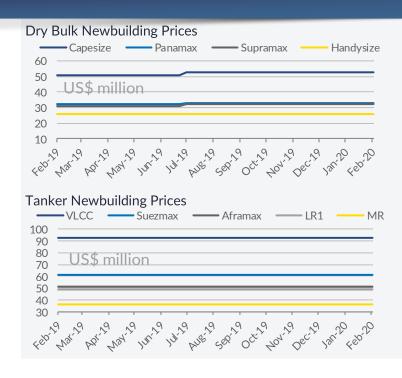
## Sale & Purchase

### **Newbuilding Orders**



### 03<sup>rd</sup> - 09<sup>th</sup> February 2020

The current distressed conditions noted in the freight market have left little room for any optimism to be held that could help boost newbuilding activity anytime soon. Earnings below OPEX levels and severely hurt sentiment have curbed interest even amongst the biggest risk-taking investors. Meanwhile, the fact that prices have not posted any decline yet despite the negative investment atmosphere is also playing its part on the current limited activity trend. Despite all these, we witnessed some fresh activity this past week, with 8 new dry bulk and 2 tanker units being added to the global orderbook. Given the current situation and the fact that there is no sign of any improvement shift in the near term, we expect buying appetite to remain reduced over the coming weeks. At the same time, it will be interesting to see if shipbuilders will find room to further drop their margins and offer more competitive prices over the coming months.



Indicative Dry NB Price	last 5 years					
	Min	Avg	Max			
Dry Bulkers						
Capesize (180,000dwt)	53.0	53.0	0.0%	41.8	47.4	54.0
Kamsarmax (82,000dwt)	34.0	34.0	0.0%	24.3	28.5	34.0
Panamax (77,000dwt)	33.0	33.0	0.0%	23.8	27.7	33.0
Ultramax (64,000dwt)	32.0	32.0	0.0%	22.3	26.5	32.0
Handysize (37,000dwt)	26.0	26.0	0.0%	19.5	22.6	26.0
Container						
Post Panamax (9,000teu)	82.5	82.5	0.0%	82.5	84.0	88.5
Panamax (5,200teu)	48.5	48.5	0.0%	48.0	50.9	58.5
Sub Panamax (2,500teu)	27.0	27.0	0.0%	26.0	28.0	33.0
Feeder (1,700teu)	21.5	21.5	0.0%	21.5	23.0	27.0

Indicative Wet NB Price	las	last 5 years				
	07 Feb	03 Jan	±%	Min	Avg	Max
Tankers						
VLCC (300,000dwt)	93.0	93.0	0.0%	80.0	89.5	97.0
Suezmax (160,000dwt)	61.5	61.5	0.0%	53.0	59.5	65.0
Aframax (115,000dwt)	51.0	51.0	0.0%	43.0	48.8	54.0
LR1 (75,000dwt)	48.5	48.5	0.0%	42.0	45.3	48.5
MR (56,000dwt)	36.5	36.5	0.0%	32.5	35.1	36.8
Gas						
LNG 175k cbm	185.5	185.5	0.0%	184.0	190.9	200.0
LPG LGC 80k cbm	70.0	70.0	0.0%	70.0	72.3	79.0
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0	63.8	68.5
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0	41.6	45.5

Reported 7	Fransact	ions						
Туре	Units	Size		Shipbuilder	Price	Buyer	Delivery	Comments
BULKER	2	210,000	dwt	SWS, China	N/A	ICBC Leasing, China	2022	
BULKER	2	59,900	dwt	Sumec Dayang, China	N/A	Mingxhou Shipping, China	2022	For domestic trade
BULKER	4 + 2	31,800	dwt	Jiangsu New YZJ, China	N/A	Navibulgar, Bulgaria	2021/2022	Laker
TANKER	2	124,000	dwt	DMSE, S. Korea	\$ 141.8m	KNOT, Norway	2022	Shuttle tanker, LNG dual fuel - battey powered for dynamic positioning operations
MPP	4+4	26,000	dwt	Zhejiang Hongsheng, China	\$ 28.6m	Zhejiang Wuxing Logistics, China	2022	joint venture with Shanghai Zhixian Transportation
PASS	1	600	pax	Remontowa Shipbuilding, Poland	\$ 70.0m	BC Ferries, Canada	2022	LNG fuelled
OFFSH	1			Dalian Shipbuilding, China	N/A	Equinor Brasil, Brazil	2024	











### Sale & Purchase Secondhand Sales



### 03<sup>rd</sup> - 09<sup>th</sup> February 2020

On the dry bulk side, a fair volume of transactions came to light for yet another week, with a good number of units changing hands (especially for the bigger size segments). The good momentum in terms of total activity during the past couple of weeks or so is still surprising, given the very pessimistic atmosphere noted from the side of earnings, as well as from the notable commercial hurdles that have been put up by the virus outbreak. We do however see a slow shift in buying interest, with most now looking to focus more on any bargain deals that may emerge rather than face current price levels.

On the tankers side, a slight correction in total volume was noted during the past week. This came rather attuned with the downward correction in freight rates noted of late. Witnessing this hefty negative pressure from the side of earnings, it is yet to be seen if we experience a similarly pessimistic trajectory on the overall sentiment and buying appetite during the coming weeks

and buyii	ig appetite t	auring tin	e coming v	and buying appente during the confing weeks.									
Indicative	e Dry Bulk V	alues (US	\$\$ million)		la	st 5 yea	rs						
		07 Feb	03 Jan	±%	Min	Avg	Max						
Capesize													
180k dwt	Resale	51.00	52.00	-1.9%	34.5	45.6	54.0						
180k dwt	5 year old	28.00	29.00	-3.4%	23.0	30.9	39.0						
170k dwt	10 year old	22.00	23.00	-4.3%	12.0	20.6	27.5						
150k dwt	15 year old	14.00	14.00	0.0%	6.5	12.4	16.5						
Panamax													
82k dwt	Resale	31.00	31.00	0.0%	22.5	28.5	32.0						
82k dwt	5 year old	23.50	23.50	0.0%	11.5	19.6	25.0						
76k dwt	10 year old	13.50	13.50	0.0%	7.3	12.4	16.5						
74k dwt	15 year old	9.50	9.50	0.0%	3.5	7.9	11.5						
Supramax													
62k dwt	Resale	28.00	28.00	0.0%	19.0	26.0	30.0						
58k dwt	5 year old	17.00	17.50	-2.9%	11.0	16.0	20.5						
56k dwt	10 year old	12.50	13.00	-3.8%	6.0	11.5	14.5						
52k dwt	15 year old	8.50	8.00	6.3%	3.5	7.4	10.5						
Handysize													
37k dwt	Resale	23.50	23.50	0.0%	17.0	21.5	24.5						
37k dwt	5 year old	17.00	17.00	0.0%	7.8	13.7	17.5						
32k dwt	10 year old	9.00	9.00	0.0%	6.0	9.2	12.5						
28k dwt	15 year old	5.75	5.75	0.0%	3.5	5.5	8.0						

Indicative	e Tanker Val	ues (US\$	million)		la	st 5 yea	rs
		07 Feb	03 Jan	±%	Min	Avg	Max
VLCC							
310k dwt	Resale	106.00	100.00	6.0%	82.0	92.7	106.0
310k dwt	5 year old	77.00	75.00	2.7%	60.0	70.1	84.0
250k dwt	10 year old	53.00	53.00	0.0%	38.0	46.9	59.0
250k dwt	15 year old	37.00	38.50	-3.9%	21.5	29.8	41.0
Suezmax							
160k dwt	Resale	72.00	72.00	0.0%	54.0	63.3	73.0
150k dwt	5 year old	53.00	53.00	0.0%	40.0	49.2	62.0
150k dwt	10 year old	37.00	37.00	0.0%	25.0	33.6	44.5
150k dwt	15 year old	20.00	21.00	-4.8%	16.0	19.7	23.0
Aframax							
110k dwt	Resale	56.00	56.00	0.0%	43.5	50.0	57.0
110k dwt	5 year old	41.00	41.00	0.0%	29.5	36.5	47.5
105k dwt	10 year old	29.50	29.50	0.0%	18.0	24.1	33.0
105k dwt	15 year old	14.50	15.00	-3.3%	11.0	13.9	20.0
MR							
52k dwt	Resale	40.00	40.00	0.0%	33.0	36.4	40.0
52k dwt	5 year old	30.00	30.00	0.0%	23.0	26.7	31.0
45k dwt	10 year old	19.00	19.00	0.0%	14.5	17.7	21.0
45k dwt	15 year old	12.00	12.00	0.0%	9.0	10.8	13.5

#### Price movements of 5 year old Dry Bulk assets Capesize **Panamax** 0% -2% -1% -1% -4% -3% -2% -6% -2% -8% -3% -10% -3% -10% -12% -4% -14% -4% -16% -5% 1 month diff ■ 3 months diff ■ 1 month diff ■ 3 months diff 6 months diff ■ 12 months diff 6 months diff 12 months diff Supramax Handysize 0% 0% -1% -1% -1% -2% -2% -3% -1% -3% -2% -4% -3% -5% -3% -6% 1 month diff ■ 3 months diff 1 month diff ■ 3 months diff

6 months diff

■ 12 months diff

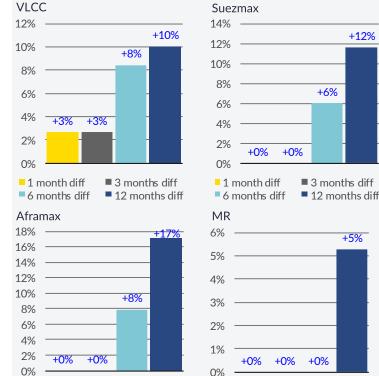
+12%

+5%

### Price movements of 5 year old Tanker assets

■ 12 months diff

6 months diff



■ 3 months diff

■ 12 months diff









1 month diff

6 months diff



■ 3 months diff

■ 12 months diff

1 month diff

6 months diff

## Sale & Purchase Secondhand Sales



03<sup>rd</sup> - 09<sup>th</sup> February 2020

Tankers			-						
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
SUEZ	SKS SALUDA	159,460	2003	HYUNDAI SAMHO, S. Korea	MAN-B&W	EPOXY	\$ 22.0m	undisclosed	
SUEZ	GODAVARI SPIRIT	159,106	2004	HYUNDAI HEAVY INDUSTRI, S. Korea	MAN-B&W		N/A	Greek	
MR	CAPE BEIRA	40,046	2005	SHIN-A, S. Korea	B&W	EPOXY	\$ 10.4m	Nigerian	
PROD/ CHEM	CELSIUS MUMBAI	19,992	2005	USUKI SHIPYARD, Japan	MAN-B&W	StSt	\$ 10.1m	Vietnamese	
PROD/ CHEM PROD/	ADFINES STAR	19,118 19,118		YANGFAN GROUP CO LTD, China YANGFAN GROUP	MaK MaK	Marine Line Marine	\$ 12.0m \$ 12.0m	Canadian	
SMALL	YUHO MARU	1,257		CO LTD, China MUKAISHIMA ZOKI, Japan	Niigata	Line ZINC Coated	N/A	Singaporean	DD due Apr '20
Bulk Car	riers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	SHINYO ALLIANCE	176,269	2005	UNIVERSAL SHBLDG - TSU,	MAN-B&W		\$ 14.0m	S. Korean	
POST PMAX	DUKE ORSINO	91,439	2005	Japan OSHIMA SHIPBUILDING, Japan	Mitsubishi		\$ 9.5m	Chinese - Maple Leaf Shipping	old sale
POST PMAX	ALAM PADU	87,052	2005	Japan IHI MARINE UNITED - YO, Japan	Sulzer		\$ 10.0m	Wooyang Shipping	
PMAX	NAVIOS STAR	76,662	2002	IMABARI MARUGAME, Japan	B&W		low \$ 6.0m	Chinese	DD due Aug '20
PMAX	ТОРЕКА	74,716	2000	HUDONG SHIPBUILDING GR, China	MAN-B&W		N/A	Chinese	SS/Dd due May '20
PMAX	WOOYANG QUEEN	71,298	1997	NAMURA IMARI, Japan	B&W		\$ 4.5m	undisclosed	DD due Jul '20
SMAX	NOVO MESTO	53,626	2005	ZHEJIANG SHIPBUILDING, China	MAN-B&W	4 X 35t CRANES	\$ 6.3m	Indonesian	
SMAX	ARCADIA	50,362	2002	SHANGHAI SHIPYARD, China	B&W	2 X 35t CRANES,2 X 30t	\$ 4.8m	Chinese	
HANDY	DUBAI MOON-I	31,800	2009	NANJING DONGZE SHIPYAR, China	MAN-B&W	4 X 30t CRANES	\$ 6.3m	Russian	BWTS fitted
HANDY	HAPPY VENTURE	28,587	1996	HUDONG, China	B&W	4 X 30t CRANES	\$ 3.2m	Chinese	











## Sale & Purchase Secondhand Sales



03<sup>rd</sup> - 09<sup>th</sup> February 2020

Can Can			_						
Gen. Car	g <b>o</b> Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
General Cargo	ZEA HAMBURG	29,980	2002	JINLING, China	B&W	2 X 320t CRANES,1 X 100t	\$ 6.0m	undisclosed	
General Cargo	ZEA JAKARTA	29,901	2003	XIAMEN SHIPBUILDING IN, China	B&W	X 100t 2 X 320t CRANES,1 X 100t	\$ 6.6m	undisclosed	
General Cargo	ZEA DALIAN	29,827	2004	China XIAMEN SHIPBUILDING IN, China	B&W	X 100t 2 X 320t CRANES,1 X 100t	\$ 6.7m	undisclosed	
General Cargo	INDUSTRIAL MORE	10,049	2013	PETERS KAMPEN, Netherlands	MaK	2 X 80t CRANES	\$ 8.0m	undisclosed	
General Cargo	SIDER MILOS	8,062	2011	JIANGSU YANGZIJIANG, China ZHOUSHAN	MaK	2 X 25t CRANES	\$ 4.7m	Ukrainian - Eko	old sale
General Cargo	HAO FAN 3	4,000	2008	ZHOUSHAN XINGYE CO LTD, China	nese Std. Ty	/pe	N/A	Chinese	auction sale
Containe	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
SUB PMAX SUB PMAX	MS HAWK	2,824 2,824		HYUNDAI MIPO, S. Korea HYUNDAI MIPO, S. Korea	MAN-B&W MAN-B&W		high \$ 9.0m high \$ 9.0m	undisclosed	
FEEDER	GLORY FORTUNE	1,098	2006	JINLING, China	MAN		\$ 3.6m	undisclosed	
FEEDER	VEGA EPSILON	1,092	2007	QINGSHAN, China	MAN	2 X 45t CRANES	\$ 3.7m	Lithuania	DD due
Gas Carri	ers								
Size	Name	Dwt	Built	Shipbuilder	M/E	CBM	Price	Buyers	Comments
LPG	BRIT KOSAN	3,354	1999	HITACHI MUKAISHIMA MAR. Japan	Mitsubishi	3,443	N/A	Waruna Nusa Sentana	







## Sale & Purchase Demolition Sales



### 03<sup>rd</sup> - 09<sup>th</sup> February 2020

With freight earnings having slid in some case and on some sectors to unviable levels and with sentiment amongst owners having deteriorated severely during the last few weeks, breakers have been able to attract some fresh tonnage this past week. Meanwhile, as there are few signs of an improvement in the near term, it is expected that owners will likely resume offloading their vintage units. What makes all this more noteworthy is that this elevated volume and intense interest has been seen in the market were offered prices are still below the US\$ 400/Ldt mark. In Bangladesh, a new series of units has been secured, adding to an already busy program for the local breakers. However, the recent decrease noted in steel prices has pushed some owners to look to alternative destinations. India was able to attract only a part of this excess flow during this past week, while also being hampered by a decline in both steel prices and adverse forex movements. Meanwhile, the Pakistani market has been brought back to life with fresh tonnage being snapped up, after a prolonged period of inactivity. The deteriorating fundamentals in Bangladesh and India has been a golden opportunity for the local breakers in Pakistan to return back into the game and at fairly competitive levels.



Indicative	Indicative Dry Prices (\$/Idt)							ars
		07 Feb	31 Jan	±%		Min	Avg	Max
Indian Sub	Continent							
	Bangladesh	380	380	0.0%		220	364	455
	India	390	390	0.0%		225	361	445
	Pakistan	370	370	0.0%		220	361	460
Far East A	sia							
	China	-	-			110	194	290
Mediterra	nean							
	Turkey	240	240	0.0%		145	233	305

Indicative	Wet Prices		las	st 5 yea	ars			
		07 Feb	31 Jan	±%		Min	Avg	Max
Indian Sub Continent								
	Bangladesh	390	390	0.0%		245	382	475
	India	400	400	0.0%		250	378	470
	Pakistan	380	380	0.0%		245	378	470
Far East As	sia							
	China	-	-			120	210	300
Mediterrar	nean							
	Turkey	250	250	0.0%		150	243	315

5 1-1	- ·· -							
Reported	Transactions							
Type	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/Idt	Buyer	Sale Comments
Bulker	PACIFIC OPAL	278,157	1995	S. Korea	37,399	\$ 394/Ldt	Bangladeshi	
Bulker	BERGE ENTERPRISE	208,000	1997	S. Korea	25,451	\$ 395/Ldt	Bangladeshi	
Cont	SM VANCOUVER	67,712	2000	Germany	25,201	\$ 397/Ldt	undisclosed	"As is" in China
Cont	SM TACOMA	67,712	2000	Germany	25,201	\$ 397/Ldt	undisclosed	"As is" in China
Bulker	HOPE I	170,761	2000	Japan	21,591	\$ 398/Ldt	Bangladeshi	"As is" in Singapore, old sale
Bulker	BLUE ISLAND 8	152,398	2000	Japan	18,000	\$ 397/Ldt	undisclosed	
Tanker	BALSAM	98,876	1996	S. Korea	16,909	\$ 415/Ldt	undisclosed	Full sub-continent delivery options, old sale
Tanker	DAWN SHIRDI	31,069	1994	Ukraine	10,830	N/A	Indian	
Bulker	JIA XIN	71,024	1995	Japan	10,346	N/A	Bangladeshi	
Tanker	CAVALIER	47,629	1995	Japan	9,606	\$ 370/Ldt	Bangladeshi	"As is" in Singapore
Tanker	BALWA	35,644	1989	S. Korea	9,259	N/A	Bangladeshi	
Bulker	PANTANASSA	29,156	1996	China	7,844	\$ 384/Ldt	Pakistani	
Cont	GDANSK TRADER	23,021	1999	Poland	7,729	N/A	undisclosed	"As is" in Singapore
Gen. Cargo	SUPERTRAMP	24,834	2001	China	7,281	\$ 380/Ldt	Bangladeshi	includes 200 tons of bunkers
Cont	PURKI	12,835	1992	Germany	4,969	\$412/Ldt	Indian	











## Trade Indicators

### Markets | Currencies | Commodities



### 03<sup>rd</sup> - 09<sup>th</sup> February 2020

A focus on financing secondhand ships has made one German ship financier think twice about signing up to the Poseidon Principles — the banking code that seeks to align the availability of financing with efforts by shipowners to reduce carbon emissions.

Last year was "a very good year" for Hamburg Commercial Bank (HCOB), according to global head of shipping Jan-Philipp Rohr.

The bank — formerly HSH Nordbank — generted about €1.2bn (\$1.33bn) in fresh ship finance business in its first year since its privatisation in November 2018.

It has done so by turning its sights on secondhand tonnage, and the refinancing of existing loans from banks that have exited shipping. The core of that activity comprises ships of eight to 15 years old, and a smaller portfolio of vintage vessels.

This focus on older ships is one of the reasons HCOB has not yet signed up to the Poseidon Principles.

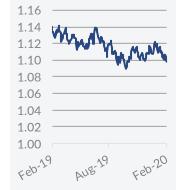
Rohr explained that he is not resistant to environmental progress and believes the banks have their part to play, adding that sustainability is an issue for the board at HCOB. Source: Tradewinds

last 12 months

				ias	t 12 mon	tns
	07 Feb	03 Jan	±%	Min	Avg	Max
Markets						
10year US Bond	1.58	1.79	-11.7%	1.46	2.04	2.76
S&P 500	3,327.7	3,234.9	2.9%	2,706	2,982	3,346
Nasdaq	9,520.5	9,020.8	5.5%	7,288	8,173	9,572
Dow Jones	29,102.5	28,634.9	1.6%	24,815	26,857	29,380
FTSE 100	7,466.7	7,622.4	-2.0%	7,067	7,345	7,687
FTSE All-Share UK	4,151.2	4,235.7	-2.0%	3,866	4,037	4,258
CAC40	6,029.8	6,044.2	-0.2%	4,962	5,581	6,101
Xetra Dax	13,513.8	13,219.1	2.2%	10,907	12,371	13,577
Nikkei	23,828.0	23,656.6	0.7%	12,748	21,209	24,084
Hang Seng	27,404.3	28,451.5	-3.7%	25,281	27,721	30,157
DJ US Maritime	243.4	291.0	-16.3%	231.5	261.8	300.1
Currencies						
\$ per €	1.10	1.12	-1.6%	1.09	1.12	1.14
\$ per €	1.29	1.31	-1.2%	1.20	1.28	1.34
£per€	0.85	0.85	-0.4%	0.83	0.87	0.93
¥ per \$	109.9	108.4	1.3%	105.2	109.0	112.0
\$ per Au\$	0.67	0.70	-3.6%	0.67	0.69	0.72
\$ per NoK	0.11	0.11	-4.9%	0.11	0.11	0.12
\$ per SFr	0.98	0.97	0.4%	0.96	0.99	1.02
Yuan per \$	6.99	6.97	0.2%	6.68	6.93	7.18
Won per \$	1,188.6	1,163.4	2.2%	1,117.9	1,170.8	1,219.3
\$ INDEX	98.7	96.9	1.8%	37.4	97.3	99.4
Commoditites						
Gold \$	1,560.5	1,530.4	2.0%	1,266.0	1,415.8	1,575.3
Oil WTI \$	50.1	61.1	-18.1%	49.3	56.7	65.7
Oil Brent \$	54.2	66.2	-18.1%	53.7	63.5	74.0
Palm Oil	-	-	_	562.0	562.0	562.0
Iron Ore	82.7	93.9	-12.0%	78.5	94.7	126.4
Coal Price Index	80.0	80.0	0.0%	55.0	72.0	100.0
White Sugar	417.5	357.1	16.9%	301.3	339.1	418.4

#### Currencies

### US Dollar per Euro



### Yuan per US Dollar



### Yen per US Dollar



#### **US Dollar INDEX**

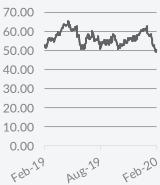


### Commodities

### Iron Ore (TSI)



### Oil WTI \$



### Coal Price Index



### Oil Brent \$













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### 03<sup>rd</sup> - 09<sup>th</sup> February 2020 | Week 06

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### Disclaimer & Appendix



### 03<sup>rd</sup> - 09<sup>th</sup> February 2020 | Week 06

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### **Appendix**

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

	Resale	5 year old	10 year old	15 year old
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt
Supramax	62,000dwt	58,000dwt	56,000dwt	52,000dwt
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt

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